

## Message Text

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ACTION STR-07

INFO OCT-01 ARA-10 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10  
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00  
AID-05 SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02  
OMB-01 DOE-15 /119 W  
-----100333 231027Z /10

P 231009Z MAR 78  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 7573  
INFO AMEMBASSY PORT AU PRINCE

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USMTN

ACTION STR

STR PASS CODEL

EO 11652:  
TAGS: MTN, ETRD, HA  
SUBJECT: MTN: CONSULTATIONS WITH HAITIAN DELEGATION ON  
- US OFFERS AND INDICATIONS OF EXPORT INTEREST.

REF: (A) STATE 024987 (B) STATE 031614 (C) STATE 051922  
(D) PORT-AU-PRINCE 0677 (E) PORT-AU-PRINCE 4037

1. SUMMARY: US MTN DEL HAS MET WITH HAITIAN AMBASSADOR  
TO ITALY TO EXPLAIN IMPORTANCE OF US MTN OFFERS TO HAITI;  
TO NOTE IMPORTANCE OF RECEIVING ANY REQUESTS ASAP; AND  
TO EMPHASIZE NEED FOR IDENTIFICATION OF POSSIBLE HAITIAN  
CONTRIBUTIONS. HAITIAN DEL EXPRESSED INTEREST IN US  
OFFER TO HAITI; HAD POSITIVE RESPONSES ON US NOVEMBER 1,  
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1977 INDICATIONS OF INTEREST IN HAITIAN MARKET ON AGRI-  
CULTURAL ITEMS; AND UNDERTOOK TO OBTAIN INFORMATION FROM  
CAPITAL ON US INDICATIONS OF EXPORT INTERESTS ON NON-  
AGRICULTURAL PRODUCTS. END SUMMARY.

2. AMBASSADOR MCDONALD MET WITH HAITIAN AMBASSADOR TO  
ITALY, DR. HERVE BOYER MARCH 16, TO WELCOME HAITIAN

DECISION TO PARTICIPATE IN THE CLOSING PHASES OF THE MTN. US MTN DEL (KNEPPER) SUBSEQUENTLY DETAILED FOR AMBASSADOR BOYER IMPORTANCE OF US OFFERS ON AGRICULTURAL AND INDUSTRIAL TARIFFS. IN BRIEF OVERVIEW OF HOW THE US TARIFF OFFER COULD AFFECT DUTIABLE HAITIAN EXPORTS TO THE US, IT WAS POINTED OUT THAT ON ITEMS COVERED BY THE APPLICATION OF THE "WORKING HYPOTHESIS" (TARIFF CUTTING FORMULA), THE US OFFER INCLUDED GREATER THAN FORMULA CUTS ON OVER \$29 MILLION OF HAITI'S 1976 EXPORTS TO THE US, FORMULA REDUCTIONS ON OVER \$35 MILLION, AND LESS THAN FORMULA CUTS ON \$14 MILLION. THESE TARIFF REDUCTIONS INCLUDED 373 PRODUCTS THAT HAITI HAD EXPORTED TO THE US IN 1976. HAITI WAS PRINCIPAL SUPPLIER OF 14 OF THESE PRODUCTS, WHICH WERE GENERALLY TEXTILES AND APPAREL PRODUCTS, BUT WHICH ALSO INCLUDED THE FOLLOWING; TSUS 734.56, BASEBALL EQUIPMENT AND PARTS OF WHICH HAITI ACCOUNTED FOR OVER \$17 MILLION DOLLARS, 84 PERCENT, OF 1976 US IMPORTS; AND TSUS 791.60 BELTS AND BUCKLES, LEATHER, OF WHICH HAITI EXPORTED \$3.5 MILLION DOLLARS, 23 PERCENT OF US IMPORTS. WITH RESPECT TO AGRICULTURAL PRODUCTS, WHICH ARE NEGOTIATED ON A REQUEST-OFFER BASIS, THE US OFFER COVERED NEARLY \$2 MILLION DOLLARS OF DUTIABLE HAITIAN EXPORTS TO THE US. THESE INCLUDED: TSUS 106.20, GOAT MEAT, FRESH, OF WHICH HAITI WAS THE LEADING US SUPPLIER IN 1976 WITH EXPORTS OF \$429,000. THERE WAS AN ADDITIONAL \$850,000 IN DUTIABLE HAITIAN AGRICULTURAL LIMITED OFFICIAL USE

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EXPORTS TO THE US ON WHICH NO OFFER HAD YET BEEN MADE SINCE NO REQUEST HAD AS YET BEEN MADE BY THE PRINCIPAL SUPPLIER. HAITI WAS THE PRINCIPAL SUPPLIER OF TWO OF THESE ITEMS: TSUS 107.70 MEAT AND EDIBLE OFFAL, AND TSUS 152.14 ORANGE PEEL, CRUDE, DRIED AND BRINE. REQUESTS ON THESE TWO PRODUCTS WOULD BE NEEDED FROM HAITI, THE PRINCIPAL SUPPLIER, IF THE US WAS TO CONSIDER MAKING OFFERS ON THESE PRODUCTS. US MTN DEL NOTED THAT HAITI ALSO HAD TRADE IN FOUR PRODUCTS WHICH ARE INCLUDED IN THE US-MEXICAN TROPICAL PRODUCTS AGREEMENT AND ON WHICH HAITI WOULD BENEFIT FROM THE DUTY REDUCTIONS NEGOTIATED. THESE PRODUCTS INCLUDED: TSUS 147.80, GUAVAS FRESH; TSUS 147.88, FRESH MANGOES ON WHICH A SEASONAL TARIFF WAS BEING OFFERED FOR THE NOVEMBER 1 - MARCH 31; TSUS 155.40, INEDIBLE MOLASSES; AND TSUS 222.40, BASKETS AND BAGS OF BAMBOO.

3. FYI AMEMBASSY PORT-AU-PRINCE: FIGURES AND PRODUCTS CITED ABOVE ARE BASED UPON THE US OFFER WHICH IS CLASSIFIED AS GATT "SECRET" AND DUE TO SENSITIVITY OF THE OFFER, SHOULD NOT BE CITED IN CONVERSATIONS WITH PRESS AND PRIVATE SECTOR CONTACTS. END FYI.

4. US MTN DEL NOTED THAT IN ORDER FOR THE US TO IMPLEMENT

CONCESSIONS ON PRODUCTS IN ITS' OFFER, THE PRINCIPAL DC BENEFICIARIES WILL NEED TO MAKE RECIPROCAL CONCESSIONS, AND THE PRINCIPAL LDC BENEFICIARIES TO MAKE SOME CONTRIBUTIONS TO TRADE LIBERALIZATION, CONSISTENT WITH THEIR DEVELOPMENT, FINANCIAL AND TRADE NEEDS. US MTN DEL NOTED THAT US HAD INDICATED CONTRIBUTIONS IT WOULD FIND OF VALUE FROM HAITI ON AGRICULTURAL PRODUCTS AND NON-TARIFF MEASURES (NTM'S) ON NOVEMBER 1, 1977, AND HAD SUBMITTED ON DECEMBER 16, A PRELIMINARY INDICATIVE LIST OF NON-

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INFO OCT-01 ARA-10 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05  
SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02 OMB-01  
DOE-15 STRE-00 /119 W

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USMTN

ACTION STR

STR PASS CODEL

AGRICULTURAL ITEMS ON WHICH IMPROVED MARKET ACCESS WOULD BE OF INTEREST TO THE US. LATTER LIST WAS BEING FURTHER REFINED IN WASHINGTON AND WOULD BE AVAILABLE IN NEAR FUTURE. US WAS OPEN IN THE NEGOTIATIONS ON SPECIFICATION CONTRIBUTIONS, BUT US INDICATIONS OF ITS' EXPORT INTERESTS DID PROVIDE A RANGE FOR POSSIBLE RESPONSES. US MTN DEL NOTED THAT US INTENDED TO BIND ITS' TARIFF CONCESSIONS, AND THAT IT ANTICIPATED THAT CONTRIBUTIONS FROM DEVELOPING COUNTRIES WHO WERE GATT MEMBERS WOULD ALSO BE INCLUDED IN THEIR GATT SCHEDULES.

5. HAITIAN AMBASSADOR WELCOMED US PRESENTATION AND EXPRESSED SATISFACTION AT LARGE VOLUME OF HAITIAN EXPORTS TO THE US THAT WERE INCLUDED IN US OFFER. HE NOTED, HOWEVER, LIMITED OFFICIAL USE

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THAT MANY OF THESE PRODUCTS WERE ONLY ASSEMBLED IN HAITI, AND THEN SHIPPED TO THE US UNDER THE PROVISIONS OF TSUS 807.00. HAITI HAD NOT, AS YET, TABLED ANY REQUESTS IN THE MTN. CONCERNING POSSIBLE HAITIAN CONTRIBUTIONS TO THE MTN, HAITIAN DEL READ FROM INSTRUCTIONS RECEIVED FROM PORT-AU-PRINCE. CONCERNING US NTM REQUEST, GOH WAS STUDYING THE POSSIBILITY OF ELIMINATING CONSULAR FORMALITIES, HOWEVER, THIS WAS A DIFFICULT PROBLEM AS RECEIPTS WERE USED TO HELP COVER EXPENSES OF HONORARY CONSULS. CONCERNING US REQUESTS ON AGRICULTURAL ITEMS, HAITIAN DEL MADE THE FOLLOWING COMMENTS: 0202, POULTRY, FRESH, CHILLED, FROZEN, HAITIAN TARIFF 2.50 GOURD/KILOGRAM, US REQUEST 1.25 GOURD, HAITIAN OFFER, GOURD 2.40. (HAITIAN DEL NOTED THAT INCREASED IMPORTS OF POULTRY COULD HAVE ADVERSE AFFECT ON DOMESTIC PRODUCTION, BUT UNDERTOOK TO ASCERTAIN IF HAITIAN OFFER COULD BE IMPROVED); 0203 POULTRY LIVER, HAITIAN TARIFF 2.50 GOURD/KILOGRAM, US REQUEST 1.25 GOURD, HAITIAN OFFER 1.25 GOURD; 080601 APPLES, FRESH, HAITIAN TARIFF .05 GOURD/KILOGRAM OR 20 PERCENT, WHICHEVER IS GREATER, US REQUEST 10 PERCENT, HAITIAN OFFER, .01 GOURDS OR 10 PERCENT (HAITIAN DEL WILL SEEK AUTHORIZATIONS TO GO TO ZERO ON THIS ITEM.); 200611 FRUIT COCKTAIL, HAITIAN TARIFF .35 GOURD/KILOGRAM, US REQUEST .25 GOURDS HAITIAN OFFER .25 GOURDS; EX210799 FOOD PREPARATIONS NES, EX VEGETABLE PROTEIN CONCENTRATES, HAITIAN TARIFF 30 PERCENT, US REQUEST FREE, HAITIAN OFFER FREE. HAITIAN DEL NOTED THAT THERE WERE NO IMPORT RESTRICTIONS OTHER THAN TARIFFS, AND THAT NO SYSTEM OF LICENSING OR OTHER PRIOR AUTHORIZATION OF IMPORTS PERTAINED.

6. HAITIAN DEL AGREED TO SEEK GOH STUDY OF US INTERESTS ON NON-AGRICULTURAL PRODUCTS AS SOON AS MORE SPECIFIC LIST OF INTERESTS AVAILABLE (PARA. 4 ABOVE) BUT NOTED THAT LIMITED OFFICIAL USE

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CONSIDERATION MIGHT TAKE 1 TO 2 MONTHS. HE ALSO NOTED THAT HAITI WAS SEVERAL YEARS BEHIND ITS GATT ASSESSMENTS, AND THAT HE HAD WRITTEN PERSONALLY TO HAITIAN PRESIDENT URGING PAYMENT.

7. COMMENT: US MTN DEL IS PLEASED WITH INITIAL FAVORABLE

HAITIAN REACTION TO US INDICATIONS OF EXPORT INTEREST ON AGRICULTURAL ITEMS, AND APPRECIATES ASSISTANCE OF AMERICAN EMBASSY PORT-AU-PRINCE IN BRINGING NEGOTIATIONS TO ATTENTION OF GOH AUTHORITIES. POSITIVE REACTION ON NON-AGRICULTURAL PRODUCTS WILL BE MORE DIFFICULT, HOWEVER, SINCE US REQUESTS COVER A CONSIDERABLY LARGER VOLUME OF TRADE.

8. DRAFTED BY WEKNEPPER. CULBERT

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## Message Attributes

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**Channel Indicators:** n/a  
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**Draft Date:** 23 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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